

Statement of Work – Attachment A

1. Scope of Work

1.1 CONTRACT REQUIREMENTS AND DELIVERABLES

The Contractor must provide all of the following:

- 1.1.1 Purchasing of new equipment and parts for all BEP program locations, as necessary, as requested by Operators or as recommended by the Contractor, to maintain 95% uptime on all BEP vending machines. DVR must approve the purchase of any new vending machine and parts.
- 1.1.2 Contractor will provide vending and auxiliary equipment maintenance and repair service Monday through Friday from 8 AM to 5 PM CST to minimize vending equipment down time. Contractor will notify DVR of any equipment that cannot be returned to full service, and if approved by DVR, the Contractor will replace the equipment with comparable equipment of similar or better quality until the original equipment is returned to service.
- 1.1.3 The Contractor will respond to emergency and daily routine maintenance requirements ensuring 95% uptime on all BEP vending machines. If the Contractor is unable to meet this requirement at any time, the Contractor will notify DVR in writing.
- 1.1.4 Replace vending machines that cannot be returned to full service or that have frequent and/or reoccurring maintenance and/or mechanical problems (for purposes of this section "frequently recurring" means prompting six (6) or more service calls within thirty (30) days; or is reaching its rated service life). Any replacement vending machine must be of equal or superior quality to the vending machine originally installed. Contractor will provide DVR with the last meter reading of any vending machine being replaced. DVR must approve the replacement of any new vending machine prior to purchase.
- 1.1.5 Maintain all program equipment in good repair and working condition, remove or replace, and track as necessary, all program equipment.
- 1.1.6 The Contractor will maintain a system for BEP Operators to request repair needs, receive DVR approval, and to track all repairs. The Contractor will provide written acknowledgement of receipt of the repair request to DVR and the requesting operator, within seventy-two (72) hours. Once approved by DVR, the Contractor will repair or cause to be repaired all vending facility equipment that a BEP Operator reports is not working properly and shall notify DVR, in writing, as to an estimated timeframe to complete the repair.
- 1.1.7 The Contractor will provide DVR with any repair requests that were made directly to the Contractor within forty-eight (48) hours or receipt. Prior to making any purchases or repair, the Contractor must obtain the approval of DVR.
- 1.1.8 Only Original Equipment Manufacturer (OEM) parts may be used for replacement parts on BEP equipment and/or use parts from other DVR BEP machines.
- 1.1.9 If the Contractor has purchase or repair suggestions for equipment that has not otherwise been identified for purchase, replacement, or repair, the Contractor shall make recommendations to DVR in writing for any needs it identifies.
- 1.1.10 Contractor will recommend a program of preventive maintenance and regular replacement of worn, damaged, or malfunctioning vending equipment.
- 1.1.11 Contractor is responsible for the costs of and shall ensure that Contractor staff will wear neat and clean clothing or uniforms appropriate to their positions while

Statement of Work – Attachment A

on duty at the vending facilities. Contractor staff must maintain proper standards of courtesy, service, and professionalism.

- 1.1.12 Contractor will provide expert administrative, purchasing, equipment consulting, and personnel supervision.
- 1.1.13 Contractor will provide freight, moving, and transport of all vending machines, parts, and equipment purchased from the Contractor, as well as the equipment moved for repair, replacement, or relocation, and as needed and requested by DVR.
- 1.1.14 Provide warehouse storage of surplus of BEP equipment and parts.
- 1.1.15 Provide inventory of all BEP equipment and parts stored in the Contractor's warehouse and of newly purchased equipment as requested.
- 1.1.16 Provide required copy of valid certificate of insurance.

2. Invoicing

DVR agrees to:

- Pay vendor invoices within thirty (30) days of receiving a properly submitted invoice provided goods and/or services have been delivered, installed, and accepted as specified.

Contractor agrees that:

- Payment will not be made until services are determined to meet all specifications, requirements and deliverables and have been accepted by DVR.
- Address the invoice as follows:

DWD – DIV OF VOC REHAB
ATTN: DVR BUDGET ANALYST
PO BOX 7852
MADISON WI 53707-7852

Then e-mail the invoice to: Einvoice@dwd.wisconsin.gov

There is no need to mail in a hard copy of the invoice if the above step is followed.

Final invoice must be received by DVR by November 30, 2025.

Invoices must contain complete and accurate information including list prices and discounted prices. Contractor invoices must be submitted to the state within 30 days of delivery. All invoices must be sent to the address specified above.

3. Location of Work

The Contractor shall provide all necessary vending machines, equipment, maintenance, repair, moving, parts, freight, and warehouse storage so that all Contractor personnel can work wherever directed. All work locations of all personnel shall be within the United

Statement of Work – Attachment A

States. Additionally, any information stored under this contract must be stored within the United States.

4. Contract Management

Parties shall direct any notices, communications, or any other documents or correspondence required by or related to this Contract to the following representatives:

For DVR: Tyler J. Jerke
BEP Director, Division of Vocational Rehabilitation
Tyler.Jerke@dwd.wisconsin.gov
(608) 405-4614

For Contractor: Tom Vogt
Vice President, Micro Markets/Vending
www.avskompanies.com
(262) 751-4920

5. Applicable Laws, Regulations, and Standards

In performing work under this Contract, the Contractor must comply with the following:

- Compliance with all state/local government laws, regulations, including health, safety, and sanitation codes, and city ordinances governing vending facility locations.
- DVR authorizations for purchases and repairs.
- Abide by and ensure compliance with Wis. Admin. Code [Ch. DWD 60](#) and with the Randolph-Sheppard Act, its implementing regulations, and any guidance/technical assistance provided by the Rehabilitation Services Administration (RSA), including RSA's Sub-Regulatory Guidance ([Sub-Regulatory Guidance | Rehabilitation Services Administration \(ed.gov\)](#)).

6. Reporting Requirements

- Contractor will create, maintain, and submit to DVR monthly invoices including which service(s) the Contractor provided by category including, but not limited to, repair/refurbish, parts, new equipment, move/install, storage, or other, including the associated costs and equipment purchases. The invoicing shall include which operator the service was for, which piece of equipment was involved, including its serial number, and the BEP location for which the repair or purchase was made.
- Contractor will establish, maintain, report as needed, and submit upon request records of all transactions conducted under the contract. All records must be

Statement of Work – Attachment A

kept in accordance with Generally Accepted Accounting Procedures (GAAP). All procedures must be in accordance with federal, state, and local ordinances.

- DVR shall have the right to audit, review, examine, copy, and transcribe any pertinent records or documents held by the Contractor related to this Contract. The Contractor shall retain all applicable documents for a period of no less than seven (7) years after the final contract payment is made. DVR reserves the right to inspect any facilities used to support this Contract.
- Contractor will immediately disclose to DVR all details related to any losses incurred, equipment damage, or break-ins to equipment at the Contractor's places of business or vending locations Contractor is servicing, including BEP property in the care and control of the Contractor.

7. Pricing

Per the below specifications, the Contractor agrees to:

- 1) Appendix A – 2024 AVS Service Price Schedule, effective for all services and products provided on or before 12/31/2024.
- 2) Appendix B – 2024 Micro Market and Vending Machine Pricing, effective for all services and products provided on or before 12/31/2024.
- 3) Appendix C – 2025 AVS Service Price Schedule, effective for all services and products provided on or after 01/01/2025.
- 4) Appendix D – 2025 Micro Market and Vending Machine Pricing, effective for all services and products provided on or after 01/01/2025.

Statement of Work – Attachment A

Appendix A - Pricing 2024 AVS Service Price Schedule

AVS Companies Storage Storage address: 1425 Walnut Ridge Drive Hartland, WI 53029	\$23.00/ per machine per month
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Moving / Installations	\$150.00/ per hour - For one AVS associate. If two AVS associates are required to complete the move / install, rate changes to \$200/ per hour.
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Repair on location	\$125.00/per hour / Port to Port **AVS does not charge mileage
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Repair in Shop	\$95.00/per hour
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Statement of Work – Attachment A

Appendix B - Pricing Micro Market & Vending Machine Pricing

January 12, 2024 – (Updated July 16, 2024)

Wisconsin Business Enterprise Program
 201 East Washington Avenue
 Madison, WI 53707
 Attn: Tyler (TJ) Jerke

RE: 2024 – Micro Market / Vending Machine Pricing

Snack Machines				
Manufacturer	Model	AVS Part Number	Description	Price
AMS	Epoch	AAMS39SNK	5 Wide – Dual Spirals	\$4853.68
AMS	Epoch	AAMS35SNK	4 Wide – Dual Spirals	\$4541.68
Crane	187D	AAP187	6 Wide – Dual Spirals, Scrolling Prices, Talker, <i>Mech and Val Included</i>	\$6714.00
Crane	186D	AAP186	4 Wide – Dual Spirals, Scrolling Prices, Talker, <i>Mech and Val Included</i>	\$6052.00
USI	Mercato 5000	AUSWS5000	5 Wide – Dual Spirals, Scrolling Prices	\$5184.00
USI	Mercato 4000	AUSWS4000	4 Wide – Dual Spirals, Scrolling Prices	\$4842.00

Statement of Work – Attachment A

USI	Evoke 6	AUSEVOKE6	6 Wide – Dual Spirals, Scrolling Prices	\$5522.00
USI	Evoke 5	AUSEVOKE5	5 Wide – Dual Spirals, Scrolling Prices	\$5344.00

Combo Machines				
Manufacturer	Model	AVS Part Number	Description	Price
AMS	Epoch	AAMS39BF	Low Temp – 3 Snack, 1 Candy, 2 Bottle Trays – Dual Spirals	\$6901.00
AMS	Epoch	AAMS35BF	Low Temp – 3 Snack, 1 Candy, 2 Bottle Trays – Dual Spirals	\$6370.00
USI	EVOKE COMBO5		5 Wide – 3 Snack, 1 Candy, 1 Bottle Tray – Dual Spirals, Scrolling Prices	\$7227.00
USI	EVOKE COMBO3		3 Wide – 3 Snack, 1 Candy, 1 Bottle Tray – Dual Spirals, Scrolling Prices	\$5947.00

Coffee Machines				
Manufacturer	Model	AVS Part Number	Description	Price
Crane	COTI	AAPCOTIFB	Fresh Brew	\$7265.00
Crane	Steel Surcharge			\$484.00

Statement of Work – Attachment A

USI	Geneva	AUSGFB	Fresh Brew	\$8752.00
Azkoyen	Vitro S5	AAZVITROS5	Bean to Cup / Single Hopper / Table Top	\$4659.00
Azkoyen	Vitro X5	AAZVITRX5	Bean to Cup / Dual Hopper / Table Top	\$6238.00
Azkoyen	Vitro X1	AAZVITROS1	Bean to Cup / Table Top	\$4295.00
Azkoyen	Vitro Base	AAZVS5BASE	Base	\$595.00
Azkoyen	Vitro X5	AAZVITROX5	Dual Bean to Cup / Table Top	\$5744.00
Evoca	Emblem		Bean To Cup /Table Top	\$9145.00
Evoca	Opera Touch		Full Size Coffee Machine	\$7500.00

Frozen Machines				
Manufacturer	Model	AVS Part Number	Description	Price
Fastcorp	DIVI	AFCEVO		\$12,530.00
USI	Alpine Combi 3000	AUSAC3000RF	Refrigerated OR Frozen	\$10,189.00

Statement of Work – Attachment A

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Outsiders				
Manufacturer	Model	AVS Part Number	Description	Price
AMS	VRM5	AAMS39-OS	Combo Outsider	\$7985.00
USI	Evoke 5 Outdoor		Combo Outsider	\$8589.00

Bottle / Can Vendors				
Manufacturer	Model	AVS Part Number	Description	Price
Crane	BevMax4	ADN5800-4	Dixie Narco Bev Max 4 Glassfront	\$8454.00
Vendo	GF9	AVNGF9	GF9 Glassfront	\$8263.00
Vendo	721 Refresh	AVN721	Can/Bottle Machine Bubble Front Refresh	\$4781.00

Statement of Work – Attachment A

Vendo	721 Black on Ice	AVN721BI	Can/Bottle Machine Bubble Front Black Ice	\$4516.00
Vendo	V621	AVN621	Can / Bottle Machine	\$3946.00

Payment Systems				
Manufacturer	Model	AVS Part Number	Description	Price
CPI	Talos T702	253100002P1	Talos Bill Validator \$1 - \$20	\$480.00
CPI	Gryphon	263000012	Gryphon 6 Tube Coin Mech 5/10/25/25/25/\$1	\$480.00
Conlux	CV1012U5M	CCV1012U5M	Conlux Bill Validator \$1 - \$20	\$325.00
Conlux	MCM5	CMCM5-4	Conlux Coin Mech	\$325.00
Cantaloupe	G11	AUSAG11	Cantaloupe CC Reader	\$289.00
Nayax		ST4GVZ001Y01PAR	Nayax Touch / Yellow /Verizon	\$319.00

Micro Market Equipment				
Manufacturer	Model	AVS Part Number	Description	Price
AVS Connect	ICEBLU	ACBF28HLTHBLK	Freezer / Black Interior	\$3795.00
AVS Connect	CoolBlu	ACB305FDP	Cooler / White Interior	\$1995.00
AVS Connect	CoolBlu	ACB305FDBP	Cooler / Black Interior	\$1995.00

Statement of Work – Attachment A

AVS Connect	CoolLite	ACLG28	Beverage Cooler	\$1595.00
AVS Connect	CoolLite	ACLG49	Double Door Cooler	\$2595.00
AVS Connect	CoolLite	ACLG28HLTH	Single Door Cooler with Health Lock	\$TBD
AVS Connect	CoolBlu	ACB305FDBP	Single Door Cooler with POS and Rasp.Pi	\$3495.00
Cantaloupe	Go Max	GoMAX	43" Screen with Cash & Fixture	6600.00
Cantaloupe	GoPlus100	GoPlus100	19" Screen with Cash	\$4995.00
365	PICO	10303	PICO / Verizon	\$850.00
All State	Fixture	ASMMS 492 KS	49" Kiosk Fixture	\$1575.00
All State	Fixture	ASMMS 362 KS	36" Kiosk Fixture	\$1450.00
All State	Fixture	ASMMS 272 KS	27" Kiosk Fixture	\$1315.00
AVS	Fixture / Display	AV-IFSM-M-4878-AN	49" Fixture Asian Night	\$1850.00
AVS	Fixture / Display	AV-IFSM-M-4878-5E	49" Fixture 5 th Street Elm	\$1850.00
AVS	Fixture / Display	AV-IFSM-M-4878-FM	49" Fixture Fusion Maple	\$1850.00
AVS	Fixture / Display	AV-IFSM-M-3678-AN	36" Fixture Asian Night	\$1763.00
AVS	Fixture / Display	AV-IFSM-M-3678-5E	36" Fixture 5 th Street Elm	\$1763.00

Statement of Work – Attachment A

AVS	Fixture / Display	AV-IFSM-M-3678-FM	36" Fixture Fusion Maple	\$1763.00
AVS	Fixture / Display	AV-IFSM-M-2478-AN	24" Fixture Asian Night	\$1664.00
AVS	Fixture / Display	AV-IFSM-M-2478-5E	24" Fixture 5 th Street Elm	\$1664.00
AVS	Fixture / Display	AV-IFSM-M-2478-FM	24" Fixture Fusion Maple	\$1664.00
AVS	Fixture / Kiosk	AV-IFSUMB-M-4878-AN	49" Fixture Asian Night	\$2044.00
AVS	Fixture / Kiosk	AV-IFSUMB-M-4878-5E	49" Fixture 5 th Street Elm	\$2044.00
AVS	Fixture / Kiosk	AV-IFSUMB-M-4878-FM	49" Fixture Fusion Maple	\$2044.00
AVS	Fixture / Kiosk	AV-IFSUMB-M-3678-AN	36" Fixture Asian Night	\$1950.00
AVS	Fixture / Kiosk	AV-IFSUMB-M-3678-AN	36" Fixture 5 th Street Elm	\$1950.00
AVS	Fixture / Kiosk	AV-IFSUMB-M-3678-AN	36" Fixture Fusion Maple	\$1950.00
AVS	Fixture / Kiosk	AV-IFSUMB-M-2478-AN	24" Fixture Asian Night	\$1867.00
AVS	Fixture / Kiosk	AV-IFSUMB-M-2478-AN	24" Fixture 5 th Street Elm	\$1867.00
AVS	Fixture / Kiosk	AV-IFSUMB-M-2478-AN	24" Fixture Fusion Maple	\$1867.00
AVS	Coffee Fixture	AVS-0001-900000	Coffee Stand with Garbage/ 2 Doors	\$995.00
Options				
AVS	Angled Shelf Kit		(2) 12" adjustable shelf w/ brackets	\$175.00
AVS	Caster Kit		2 Swivel Caster Locking / 2 non Locking	\$80.00
AVS	Toe Kick Panel		Hinged Front Toe Kick Panel	\$95.00

Statement of Work – Attachment A

AVS	ADISPLAY KITFLAT		Flat Shelves and Baskets	\$270.00
Micro Market Options				
RTC	Spring Glides	861715001	Spring Glides 16 / 20oz	\$289.00
Instant Retail Systems		1026-2601	600 Duo Flex Cooler with Main Controler	\$13800.00

Statement of Work – Attachment A

Appendix C - Pricing 2025 AVS Service Price Schedule

AVS Companies Storage	\$30.00/ per machine per month Storage address: 1425 Walnut Ridge Drive Hartland, WI 53029
Moving / Installations	\$160.00/ per hour - For one AVS associate. If two AVS associates are required to complete the move / install, rate changes to \$210/ per hour.
Repair/Street on location	\$135.00/per hour / Port to Port **We do not charge mileage
Repair in Shop	\$100.00/per hour

Statement of Work – Attachment A

Appendix D - Pricing Micro Market & Vending Machine Pricing

Snack Machines				
Manufacturer	Model	AVS Part Number	Description	Price
AMS	Classic	AAMS39SNK	5 Wide – Dual Spirals	\$4817.00
AMS	Classic	AAMS35SNK	4 Wide – Dual Spirals	\$4487.00
Crane	187D	AAP187	6 Wide – Dual Spirals, Scrolling Prices, Talker, <i>Mech and Val Included</i>	\$6714.00
Crane	186D	AAP186	4 Wide – Dual Spirals, Scrolling Prices, Talker, <i>Mech and Val Included</i>	\$6052.00
USI	Mercato 5000	AUSWS5000	5 Wide – Dual Spirals, Scrolling Prices & ADA Bin	\$5220.00
USI	Mercato 4000	AUSWS4000	4 Wide – Dual Spirals, Scrolling Prices & ADA Bin	\$5070.00
USI	Evoke 6	AUSEVOKE6	6 Wide – Dual Spirals, Scrolling Prices	\$5522.00
USI	Evoke 5	AUSEVOKE5	5 Wide – Dual Spirals, Scrolling Prices	\$5344.00

Statement of Work – Attachment A

Combo Machines				
Manufacturer	Model	AVS Part Number	Description	Price
AMS	Epoch	AAMS39BF	Low Temp – 3 Snack, 1 Candy, 2 Bottle Trays – Dual Spirals	\$6901.00
AMS	Epoch	AAMS35BF	Low Temp – 3 Snack, 1 Candy, 2 Bottle Trays – Dual Spirals	\$6370.00
USI	EVOKE COMBO5		5 Wide – 3 Snack, 1 Candy, 1 Bottle Tray – Dual Spirals, Scrolling Prices	\$7227.00
USI	EVOKE COMBO3		3 Wide – 3 Snack, 1 Candy, 1 Bottle Tray – Dual Spirals, Scrolling Prices	\$5947.00

Coffee Machines				
Manufacturer	Model	AVS Part Number	Description	Price
Crane	COTI	AAPCOTIFB	Fresh Brew	\$7265.00
USI	Geneva	AUSGFB	Fresh Brew	\$8752.00
Azkoyen	Vitro S5	AAZVITROS5	Bean to Cup / Single Hopper / Table Top	\$4659.00
Azkoyen	Vitro X5	AAZVITRX5	Bean to Cup / Dual Hopper / Table Top	\$6238.00

Statement of Work – Attachment A

Azkoyen	Vitro X1	AAZVITROX1	Bean to Cup / Table Top	\$4295.00
Azkoyen	Vitro Base	AAZVS5BASE	Base	\$595.00
Evoca	Emblem		Bean To Cup /Table Top	\$9145.00
Evoca	Opera Touch		Full Size Coffee Machine	\$7500.00

Frozen Machines				
Manufacturer	Model	AVS Part Number	Description	Price
Fastcorp	DIVI	AFCEVO		\$12,530.00
USI	Alpine Combi 3000	AUSAC3000RF	Refrigerated OR Frozen	\$10,189.00

Outsiders				
Manufacturer	Model	AVS Part Number	Description	Price
AMS	VRM5	AAMS39-OS	Combo Outsider	\$7985.00

Statement of Work – Attachment A

USI	Evoke 5 Outdoor		Combo Outsider	\$8589.00

Bottle / Can Vendors				
Manufacturer	Model	AVS Part Number	Description	Price
Crane	BevMax4	ADN5800-4	Dixie Narco Bev Max 4 Glassfront	\$8565.00
Vendo	GF9	AVNGF9	GF9 Glassfront	\$8263.00
Vendo	721 Refresh	AVN721	Can/Bottle Machine Bubble Front Refresh	\$4781.00
Vendo	721 Black on Ice	AVN721BI	Can/Bottle Machine Bubble Front Black Ice	\$4516.00
Vendo	V621	AVN621	Can / Bottle Machine	\$3946.00

Payment Systems				
Manufacturer	Model	AVS Part Number	Description	Price
CPI	Talos T702	253100002P1	Talos Bill Validator \$1 - \$20	\$480.00

Statement of Work – Attachment A

CPI	Gryphon	263000012	Gryphon 6 Tube Coin Mech 5/10/25/25/25/\$1	\$480.00
Conlux	CV1012U5M	CCV1012U5M	Conlux Bill Validator \$1 - \$20	\$300.00
Conlux	MCM5	CMCM5-4	Conlux Coin Mech	\$300.00
Cantaloupe	G11	AUSAG11	Cantaloupe CC Reader	\$279.00
Nayax		ST4GVZ001Y01PAR	Nayax Touch / Yellow /Verizon	\$319.00

Micro Market Equipment				
Manufacturer	Model	AVS Part Number	Description	Price
AVS Connect	ICEBLU	ACBF28HLTHBLK	Freezer / Black Interior	\$3795.00
AVS Connect	CoolBlu	ACB305FDP	Cooler / White Interior	\$1995.00
AVS Connect	CoolBlu	ACB305FDBP	Cooler / Black Interior	\$1995.00
AVS Connect	CoolLite	ACLG28	Beverage Cooler	\$1595.00
AVS Connect	CoolLite	ACLG49	Double Door Cooler	\$2595.00
AVS Connect	CoolLite	ACLG28HLTH	Single Door Cooler with Health Lock	\$TBD
AVS Connect	CoolBlu	ACB305FDBP	Single Door Cooler with POS and Rasp.Pi	\$3495.00
Cantaloupe	Go Max	GoMAX	43" Screen with Cash & Fixture	6600.00

Statement of Work – Attachment A

Cantaloupe	GoPlus100	GoPlus100	19" Screen with Cash	\$4995.00
365	PICO	10303	PICO / Verizon	\$850.00
All State	Fixture	ASMMS 492 KS	49" Kiosk Fixture	\$1575.00
All State	Fixture	ASMMS 362 KS	36" Kiosk Fixture	\$1450.00
All State	Fixture	ASMMS 272 KS	27" Kiosk Fixture	\$1315.00
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Statement of Work – Attachment A

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AVS	Fixture / Kiosk	AV-IFSUMB-M-3678-AN	36" Fixture 5 th Street Elm	\$1950.00
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AVS	Fixture / Kiosk	AV-IFSUMB-M-2478-AN	24" Fixture Fusion Maple	\$1867.00
AVS	Coffee Fixture	AVS-0001-900000	Coffee Stand with Garbage/ 2 Doors	\$995.00
Options				
AVS	Angled Shelf Kit		(2) 12" adjustable shelf w/ brackets	\$175.00
AVS	Caster Kit		2 Swivel Caster Locking / 2 non Locking	\$80.00
AVS	Toe Kick Panel		Hinged Front Toe Kick Panel	\$95.00
AVS	ADISPLAY KITFLAT		Flat Shelves and Baskets	\$270.00
Micro Market Options				
RTC	Spring Glides	861715001	Spring Glides 16 / 20oz	\$289.00
Instant Retail Systems		1026-2601	600 Duo Flex Cooler with Main Controler	\$13800.00